



Cloud Readiness Assessment

Professional Services

Let us help you develop your cloud strategy.

While the decision to move to the cloud may be driven by many reasons, the process has many facets. Not all applications are ideal candidates for the cloud. Each organization has unique business requirements and most benefit from a phased transition – prioritizing what should move to the cloud and when.

Ready or not?

While the business incentives to move to the cloud may be clear cut and simple, determining whether your infrastructure is “cloud capable” can get complicated – or pushed out as other IT issues take priority.

CenterBeam’s Professional Services is here to help you develop your cloud strategy. Engaging in our Cloud Readiness Assessment will provide you with answers to four key questions:

1. What applications can we virtualize?
2. What servers can be virtualized?
3. Can my current network handle a virtualization platform?
4. Whose cloud should I use? (build vs. rent)

Why choose CenterBeam?

Experience

As pioneers in building and delivering cloud services since 1999, CenterBeam is a veteran in this space. Our core business is helping organizations determine the right strategy to extend and complement their IT resources in a way that meets their business goals.

Expertise

CenterBeam has partnerships with leading platform vendors and has obtained advanced certifications in many technologies and competencies. Our consultants specialize in all of the necessary areas of the infrastructure (network, server, virtualization) to carry out a thorough cloud readiness assessment.

Customer Focus

While CenterBeam maintains active technical certifications with all leading virtualization vendors, our assessment is vendor neutral. Our infrastructure consultants are free to focus on the best solution to meet your business goals. You can be assured you’ll get the solution you need, built on the right technology, with a quick response time and excellent project management throughout the assessment.

Let’s get started.

Our consultants’ first step is to discover and clearly define your business requirements. This conversation provides an opportunity for us to understand your business vision and goals.

Assessment Benefits:

- ✓ Identify virtualization opportunities within your infrastructure
- ✓ Determine infrastructure upgrade requirements for cloud migration
- ✓ Create your overall cloud strategy to support your business objectives

Scope:

CenterBeam Professional Services can provide all or some of the following:

- ✓ Consulting expertise
- ✓ Perform an assessment
- ✓ Play a role in building out your solution

Deliverables:

- ✓ Dedicated project manager
- ✓ Detailed assessment results
- ✓ Complete documentation
- ✓ Recommendations for next steps

A comprehensive infrastructure assessment is an essential next step in determining what cloud services are viable for your organization. For organizations with limited internal engineering resources and/or expertise in the breadth of areas to carry out such an assessment, CenterBeam's Professional Services team is here for you.

Methodology

In most cases, the assessment will require 2-4 weeks (80-100 man hours) to complete, from the initial kick-off meeting to presentation of final deliverables.

The entire assessment can be performed remotely, without disruption to your day to day operations. Solely for performance metrics, we will require access to your server/network infrastructure. CenterBeam will then assess your current network to see how to best meet your requirements now and in the future.

Architecture Review

The Cloud Readiness Assessment is comprised of data collection and analysis in the following areas:

Network Performance

- Current bandwidth (performance/usage/etc.)
- Device configurations (router/switch/firewall)
- Any identified issues

Server Infrastructure

- Hardware specifications
- Operating System detail
- Current server configuration
- Current performance metrics

Application

- Confirm whether an application can be virtualized (not all can)
- Identify virtualization options (virtual private server vs. hosted application)
- Work with application vendor for best practices around virtualizing

Contact Us

For more than eleven years, CenterBeam has been helping its customers consume IT services on-demand so they can focus on business driving applications instead of backend infrastructure. If you're ready to take the next step into the cloud, we'd like the opportunity to learn more about your business requirements and provide assistance.

CenterBeam's Cloud Readiness Assessment is a comprehensive and easy way for us to help you analyze and determine the best strategy for your business. We invite you to call Justin Piotroski, National Manager, Professional Services at **1 (858) 630-5003** or visit us online at www.centerbeam.com/readyforthecloud.

